

# Building Will

*Leadership for Innovation and Improvement*

*Juanita Romans*

*This presenter has nothing to disclose.*

# Session Objectives

- Understand the IHI Leadership Framework for Innovation and Improvement
- Begin to develop new ideas of what leaders can do to accelerate the rate of improvement

# The Question

**How good is your hospital?**

# Another Way to Think About How Good...

- If you are the patient?
  - What is the right number of medication errors, infections or falls?
  - How long is an acceptable time to spend in the Emergency Department waiting to be seen or admitted?
  - What is the correct % of the time that you should get the right care?

# What Patients Really Want

**Don't hurt me**

**Help me**

**Be Nice to Me**

Don Berwick, MD

# Quality: Two Sides of the Coin



Used with Permission IHI 2012

# Patient Harm Occurs Because...

***“Every system is perfectly designed to produce the results it gets.”***

Dr. Paul Batalden

# What is this Award Winning Hospital Perfectly Designed to Produce?

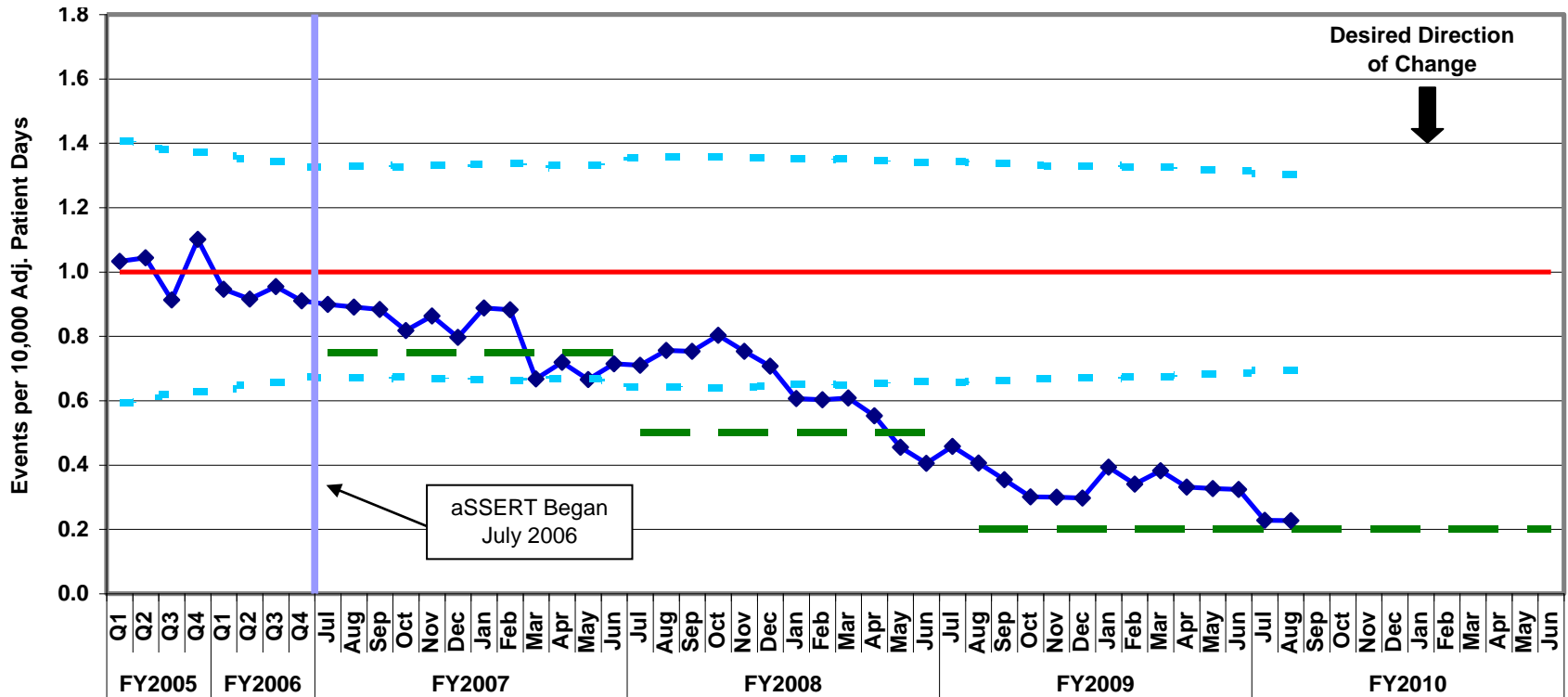
- Outcomes/System-level Measures
  - Excellent patient experience
    - 98% willingness to recommend
  - Risk-adjusted inpatient mortality rates that track with US “average”
    - 30-day AMI mortality is 12.9% (better than the US average 16.6%)
  - Low overall costs of care for Medicare population
    - 30-day readmission rates for AMI (16.9%) and CHF (20.5%) better than US norms



# But It is Also Designed to Produce...

- Safety events each year
  - 9 sentinel events
  - 19 deaths associated with “occurrences”
  - 9 permanent injuries associated with “occurrences”
  - 695 temporary injuries associated with “occurrences”
  - 27 CLAB infections (9 in Q4 2009)
  - 25-30 VAP (7 in Q4 2009)
  - 40-50 MRSA infections (12 in Q4 2009)
  - ~800 CA-UTI (207 in Q4 2009)
  - ~100 C. difficile infections (27 in Q4 2009)
  - 32 surgical “occurrences” (2 deaths, 2 sentinel events, 24 temporary harms)

## Serious Safety Events per 10,000 Adj. Patient Days Rolling 12-Month Average



\*\* Each point reflects the previous 12 months. Threshold line denotes significant difference from baseline for those 12 months ( $p=0.05$ ).

\*\* The narrowing thresholds in FY2005-FY2007 reflect increasing census. Adjusted patient days for FY07 were 27% higher than for FY05.

- ◆ SSEs per 10,000 Adj. Patient Days
- Baseline [ 1.0 (FY05-06) ]
- Fiscal Year Goals (FY07=0.75 / FY08=0.50 / FY09=0.20)
- - - Threshold for Significant Change

# So what's it going to take?

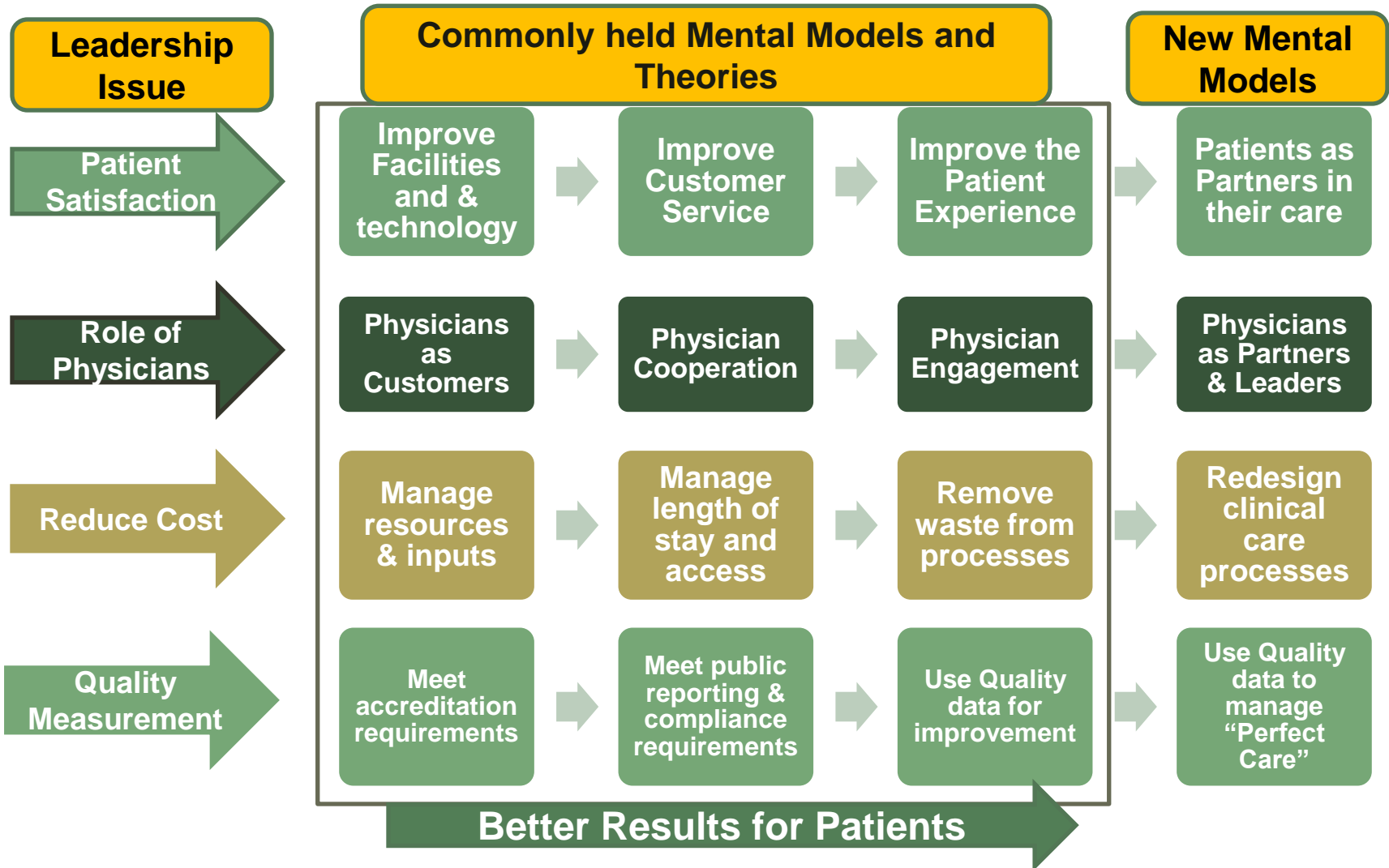
## 1. Leadership

- Engaged Boards and Executive Teams
- Clear Strategies and Focus
- Better Execution

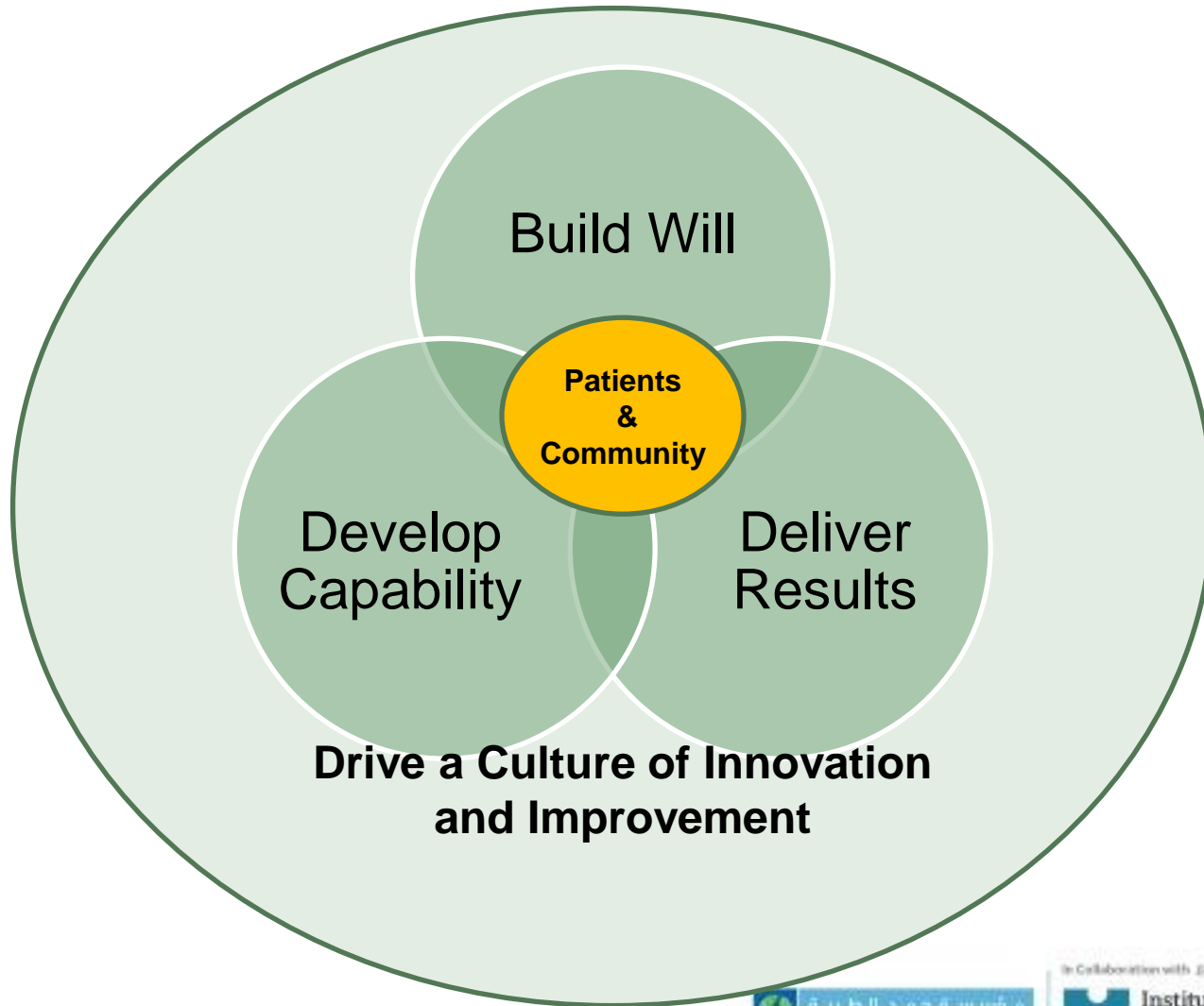
## 2. New Mental Models and Strategies

- We have to think differently about both the challenges and the solutions

# Mental Models & Theories Drive Leadership Actions and Behaviors



# IHI's Framework for Leading Improvement and Innovation



# Build Will

## Leadership Actions and Behaviors

- Leadership “ownership” of safety and quality results
- Promote transparency of performance and results
- Focus on processes not people
- Articulate a clear and compelling vision
- Engage the board, physicians and the leadership team
- Devote leadership time and attention to efforts
- Sense-making for the organization—setting priorities
- Systematic leadership review of results and improvement processes
- Leadership visibility and engagement in improvement work

# Building Will

## Senior Leadership and Board Actions

- Leaders and Board members must have a clear, consistent focus on quality
  - Adopt bold, specific, system-level Safety, Quality, and Experience strategic aims
  - Oversee system-level measures of progress toward those aims, using a strategic dashboard
  - Engaged Quality Committee
    - Asking a lot of hard but useful questions

# Seven Leverage Points:

If you want to achieve system-level results in safety...

1. Set specific system-level aims and oversee their achievement at the highest levels of governance.
2. Build an executable strategy to achieve the aims, and oversee the execution at the highest levels of administration.
3. Channel attention to system-level aims and measures
4. Get patients and families on your team!
5. Engage the Finance Director in achieving the aims
6. Engage doctors in achieving the aims
7. Build the improvement capability necessary to achieve the aims



# 1. Examples of Bold, Specific, System-Level Aims

- “We will achieve a 50% reduction in hospital-acquired infections within 12 months, as measured by the sum of Central Line Bloodstream Infections, Ventilator-Acquired Pneumonias, and Catheter-Associated Urinary Tract Infections.” - *WellStar Health System*
- “We will cut hospital-acquired infections in half every year, on our way towards zero, as measured by the sum of C Diff, SSI, VAP and MRSA.” - *Delnor Community Hospital*
- “We will reduce Harm by 80%, as measured by Serious Safety Events, within 3 years.” – *Cincinnati Children’s*

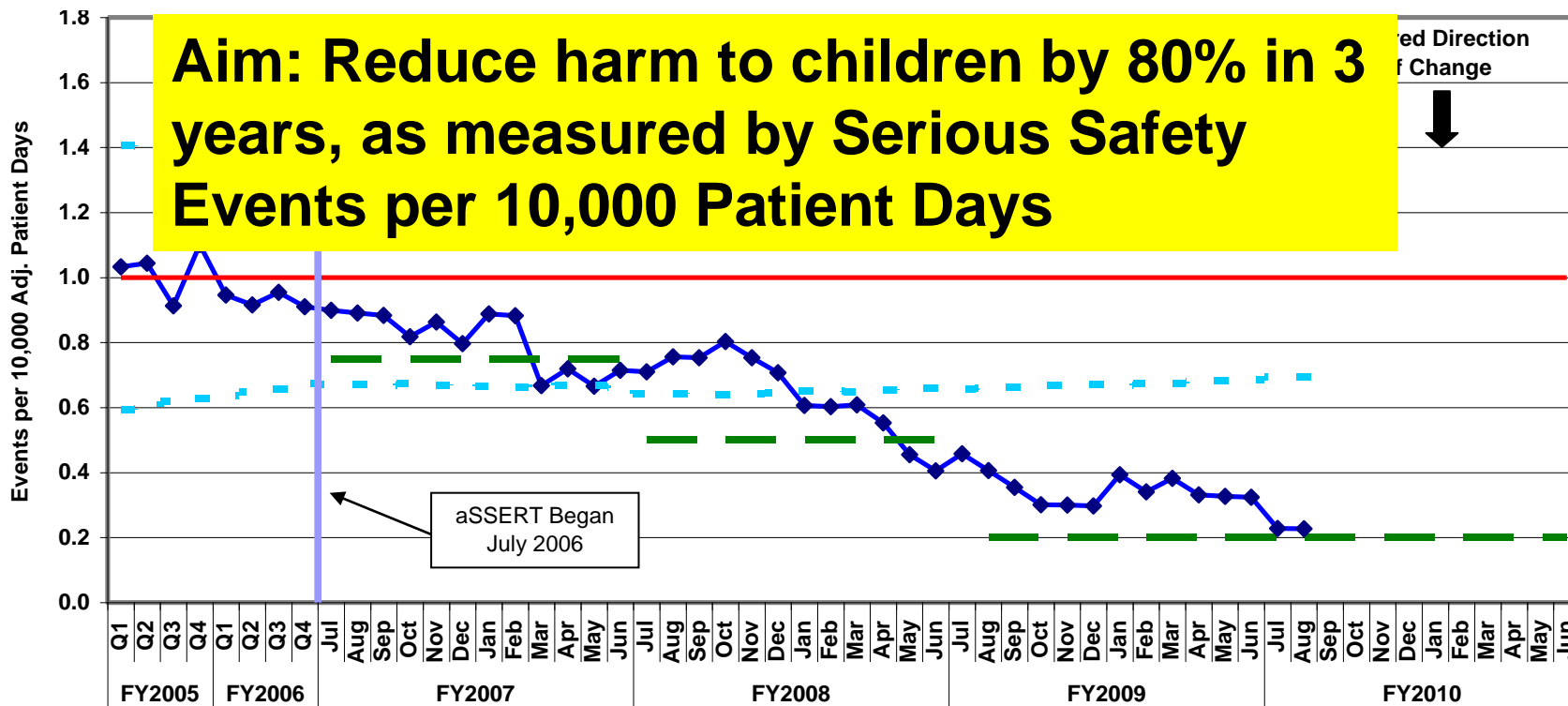
# Not-So-Specific Aims

- “Our hospital strives to achieve the highest levels of quality”
- “Memorial General aims to be in the top tier of hospitals for quality and safety”

As measured by.....?

By when...?

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# Building Will

## Leadership Actions and Behaviors

- Building Will
  - Start every meeting with a story
  - Engage in the difficult conversations
  - Eliminate the denominator
  - Convert data to names, dates, and events
  - Go transparent

# Sometimes we cannot see what is in front of us...

- When we measure harm, eliminate the denominator...
  - You don't need denominators to compare yourself to yourself, over time
  - Denominators are often part of the problem (ADEs per 1000 doses, SSEs per 1000 patient days)
- Denominators make the problem abstract, rather than personal

# What makes more sense... if the right answer is 0?

## Traditional Display (Rates)

- .005 ADEs /1000 doses
- 2.67 infections/1000 patient days
- .003 Falls with harm per/1000 patient days
- .00234 Mortality Rate

## Actual Count

- 35 Adverse Drug Events last month
- 220 hospital acquired infections last quarter
- 65 Patient falls—16 with harm last month
- 15 unnecessary deaths

# Counting Noses:

How do you think the Leadership & Board reacted to this report?

	<u>Q2 2010 System-wide</u>	
Falls		488
Medication Error		725
Readmission for proc/surgery site infection		11
Birth Injury		9
Difficult Delivery		42
Fetal Resuscitation		47
Maternal transfer to critical care		3
Delay in diagnosis		456
Delay in treatment		291
Mislabeled labs		327
Attempted suicide		3
Trauma to healthy tissue		117
Pressure sore		79
Complications during surgery		56
Return to OR		79
Unexpected change in condition		101
		<hr/>
		<u>2834</u>

3<sup>rd</sup> Quarter, 2010 Risk Events

...and whenever possible

# *Put a face on the data*

Jim Reinertsen, MD



# Baseline SSER, Calendar Year 2008, 46 Events

**John B.**  
9/06/2008  
Delay in Dx

**Shirley H.**  
12/23/08  
Post Proced Death

**Florita H.**  
7/03/2008  
Delay in Tx

**Wade W.**  
7/16/2008  
Delay in Tx

**Baby Boy S.**  
8/1/2008  
Wrong Pt. Procedure

**Joseph R.**  
9/08/2008  
Delay in Dx.

**Tamika M**  
4/21/2008  
Med Error

**Andrea M.**  
6/24/2008  
Wrong Procedure

**Nancy H.**  
6/18/2008  
Med Error

**Jimmy P.**  
7/07/2008  
Fall

**Joann E.**  
9/23/2008  
Wrong Site Surgery

**Cynthia M.**  
10/27/2008  
Med Error

**Regina D.**  
12/9/2008  
Wrong Site Surgery

**Baby Girl V.**  
5/12/2008  
Mother's Delay in Tx

**Kyle W.**  
9/13/2008  
Delay in Tx

**Teodur C.**  
1/29/08, 2/12/2008  
Delay in Tx

**Alvin G.**  
8/17/2008  
Fall

**Nicole S.**  
1/4/2008  
Delay in Dx

**Margaret H.**  
2/6/2008  
Med Error

**Ursula H.**  
2/12/2008  
Fall

**Ms. L.**  
2/14/2008  
Delay in Tx

**Sandra M.**  
12/10/2008  
Post Procedure Death

**Karen G.**  
8/5/2008  
Proced Cx/Delay in Tx

**Cynthia K.**  
11/10/2008  
Delay in Tx

**Lance D.**  
10/30/2008  
Delay in Tx

**Nicole H.**  
8/12/2008  
Post-proced Cx

**Robert S.**  
10/13/2008  
Fall

**Mary D.**  
3/9/2008  
Med Error

**Baby Boy G.**  
3/25/2008  
Med Error

**Lorena W.**  
11/10/2008  
Post Procedure Death

**Priscilla W.**  
8/30/2008  
Delay in Tx

**Dale W.**  
10/12/2008  
Med Error

**Eugene B.**  
10/27/2008, 10/28/2008  
Med Error, Fall

**Kathy W.**  
12/16/2008  
Post Proced Loss  
of Function

**Robert B.**  
12/2/2008  
Post Procedure Death

**Virginia L.**  
8/12/2008  
Delay in Tx

**Helene C.**  
9/5/2008  
Fall

**Lester J.**  
9/5/2008  
Fall

**Calvin P.**  
4/4/2008  
Med Error

**Gwendolyn P.**  
10/28/2008  
Wrong Implant

**Chantal E.**  
6/26/2008  
Inapprop Touching

**Gary B.**  
6/13/2008  
Fall

**Mary C.**  
12/19/2008  
Fall

**Douglas T.**  
10/18/2008  
Med Error



# 24 Patients & Events – Jan-Dec,2009 vs. 46 Total for 2008

Louene D.  
9/23/09  
Fall

Beverly S.  
2/4/09  
Med Error

Robert D.  
5/12/09  
Post Procedure Death

Karen C.  
9/28/09  
Delay In Treatment

Peggy P.  
7/1/09  
Burn

Sharenda W.  
2/15/09  
Med Error

Edward R.  
4/23/09  
Wrong Side Procedure

Brenda R.  
10/14/09  
Delay In Treatment

James H.  
10/25/09  
Post Procedure Death

Lilliam C.  
4/3/09  
Retained foreign object

Dorothy R.  
1/28/09  
Delay In Treatment

**47% Reduction SSER from Dec. 08 Baseline  
48% Reduction in # of events year to year**

Donna S.  
6/4/09  
Retained foreign object

Monroe K.  
5/18/09  
Post Procedure Death

Jerry Y.  
11/7/09  
Fall

Yoland C.  
7/7/09  
Delay in Treatment

Scott G.  
9/5/09  
Delay in Treatment

Juanita A.  
5/14/09  
Delay In Treatment

Johnny B.  
11/9/09  
Fall

Alma M.  
11/6/09  
Fall

Michael F.  
8/20/09  
Retained foreign object

Willie B.  
11/5/09  
Med Error

Pauline M.  
11/2/09  
Fall

Ronnie D.  
11/3/09  
Delay in Treatment



Helen C.  
11/4/09  
Delay In Treatment

# A 78% reduction through Nov. 2010

Lois R.  
4/16/10  
Surgical Fire

Mary B.  
5/22/10  
Post Procedure Cx

Lamar A.  
6/3/10  
Med Error

Bruce C.  
5/25/10  
Delay In Dx

Marilyn C.  
1/21/10  
Med Error

Sylvia L.  
3/31/10  
Delay In Dx

Ruby B.  
5/30/10  
Fall

Frank S.  
2/22/10  
Surgery Cx

Doyle L.  
7/22/10  
Med Error



*“The currency of leadership is attention.”*

Heifetz

# Ways to Channel Attention

- Personal
  - Choices in calendar
  - Body language
  - Doing project reviews
  - Behavior-based observation rounds
  - Stories
  - What is top of mind?
- Organizational
  - Transparency of data
  - Meeting agendas
  - Compensation
  - Promotion
  - Appointments
  - Follow-up and consistency

# Using Leadership Leverage:

## *Four Questions to Channel Attention*

1. Are your exec and physician leaders personally doing improvement project reviews?
2. Are exec leaders doing “Reality Rounds?”
3. Do you start every executive leadership, or medical staff, or board meeting with a “needless death” or “patient harm” report?
4. Are your aims and your data on performance widely available to staff and to the public, whether good, bad, or ugly?

# Transparency...

- Pushes internal performance
- Sustains will through distractions of
  - Financial challenges
  - Leadership changes
  - New mandates

# Courageous Transparency Driven by Cincinnati Children's Board

Home - Microsoft Internet Explorer provided by CCHMC

Address: http://centerlink/portal/DesktopDefault.aspx

CenterLink

Managers Medical Staff Patient Services Pediatric Residents Researchers Phone Directory

Cincinnati Children's 101 HR & Benefits Learning @CCHMC Employees General & Comm Pediatrics

CenterNews

**PATIENTSAFETYFIRST.**

**Patient Safety Tracker**

61 days since our last serious safety event

What is a Serious Safety Event?

Dr. Steve's Patient Safety Journal Entry

Patient Safety Officer wants to start a regular meeting with all employees about safety and let him hear from you! [Full Story](#)

Title	Posted	Content
United Way Campaign Kicks Off This Week	8/21/2007	Make a pledge, make a difference. It's as simple as that. <a href="#">Full Story</a>
Broadening Our Scope: CCHMC Signs Agreement With King Fahad Medical City Children's Hospital	8/20/2007	CCHMC to collaborate with Saudi Hospital <a href="#">Full Story</a>
Korean Nurses Examine Advanced Practice Roles in the US	8/9/2007	Dr. Steve's Patient Safety Journal Entry <a href="#">Full Story</a>
Nurse faculty members hope to initiate similar programs in their...	7/30/2007	

**PATIENTSAFETYFIRST.**

**Patient Safety Tracker**

28 days since our last serious safety event

**A serious safety event has occurred.**  
[Click here for information](#)

**Patient Safety Lessons Learned**

**Dr. Steve's Patient Safety Journal Entry #4**

Dr. Steve Muething, shares his observations about patient safety. Read his comments and let him hear from you! [Full Story](#)



# Patient and Community

- Focus on “What matters to me” rather than “What is the matter”
  - Promote listening and feedback from patients
- Promote redesign of care processes with patient participation
- Give the data a human face when presenting information
- Bring patients and families into all improvement meetings, with meticulous listening
- Role model patient and family engagement in rounding

# Build Capability

- Promote knowledge development, first with self and then with team
- Foster collaboration and teamwork
- Recognize and reward innovation and promote idea generation, especially at the front lines
- Set demanding goals and targets
- Role model idea generation at the front line
- Adapt and learn from others
  - don't recreate the wheel

# Deliver Results

- Establish a set of projects and activities that will assure reaching the organizational goals
  - Integrate quality goals with strategic and financial goals
- Install leaders in key projects and hold them accountable for results
  - Part of daily leadership work, not “extra”
- Remain focused on desired results
  - No tolerance for failure
  - Transparency of progress and results
- Review progress frequently and systematically and provide in-person feedback to teams and leaders
- Build the required capability to improve
  - Require the use of proven project and process improvement methods

# Driving Culture

- Develop and articulate a vision of the organizational culture you desire
  - Articulate an aim: This is a place where.....
- Identify the behaviors that all staff need to follow that will promote the aim
  - Role model the behaviors personally
  - Track the way leaders promote these behaviors.
  - Reward and celebrate positive behaviors
  - Take visible and swift action against transgressions
- Promote teams and teamwork as the foundation of care delivery
- Understand the linkage between leadership actions and organizational culture

# Leading Improvement and Innovation

## 10 Questions for Senior Leadership

1. How much time are we (the senior leadership team) really spending on our quality and safety aims?
2. How might we more effectively engage the medical staff in our improvement and safety efforts?
3. What answers would we get if we were to randomly ask 100 employees: “What should be our top 3 initiatives to make care safer for patients?”
4. Are we taking full advantage of the power of the Board to leverage and accelerate our rate of improvement?
5. Are our leadership actions and behaviors aligned to drive our desired organizational culture?
6. Do we know what we need to know and what capability do we need to have to accelerate improvement?
7. How are we bringing patient experiences into the daily work to motivate and enlighten our staff?
8. What barriers exist to adopting policies and procedures from elsewhere that are proven to decrease harm to patients?
9. What should \_\_\_\_\_ cost and how fast can we redesign care to achieve that target?
10. Can everyone on the senior leadership team articulate our safety aims and cite our current results?